

<b>Oxford Economic Development Scorecard</b>							
<b>Summary of New Industrial &amp; Commercial Floorspace January 2004 - July 31, 2007</b>							
<b>New Buildings</b>	<b>Number Buildings Lots</b>	<b>Square Feet Built</b>	<b>Square Feet Approved</b>	<b>Square Feet Planned</b>	<b>Total Square Feet</b>	<b>Assessed Value</b>	<b>Revenue @ .01937</b>
Industrial Buildings Built by Owners		98,205		98,000	196,205	8,297,213	160,717
Industrial Flex Space Buildings (Spec)		106,400	81,100	24,000	211,500	9,849,498	190,785
Commercial Buildings		9,200	15,000		24,200	1,644,860	31,861
<b>Total Industrial Development</b>	<b>27</b>	<b>213,805</b>	<b>96,100</b>	<b>122,000</b>	<b>431,905</b>	<b>19,791,572</b>	<b>383,363</b>
Fox Hollow Industrial Park (9 Lots) *	9		210,000		210,000	9,694,942	187,791
Woodruff Hill Industrial Park (17 Lots)	17		500,000		500,000	23,083,194	447,121
Technology Park (10 Buildings)	10		720,000		720,000	58,610,351	1,135,283
<b>Total Industrial Park Potential</b>	<b>36</b>		<b>1,430,000</b>		<b>1,430,000</b>	<b>91,388,487</b>	<b>1,770,195</b>
* Total potential sf reduced by planned buildings on lots 2 & 7							
<b>Total New Floorspace/Revenue</b>		<b>213,805</b>	<b>1,526,100</b>	<b>122,000</b>	<b>1,861,905</b>	<b>111,180,059</b>	<b>2,153,558</b>
<b>Revenue Forecasts - High Value Projects</b>				<b>2007-2008</b>	<b>2008-2009</b>	<b>2009-2010</b>	<b>Annual</b>
Spectra Energy - Oxford Compressor Station					500,000	500,000	500,000
CL&P Distribution Substation					284,000	284,000	284,000
Towantic Energy Tax Revenue				800,000	1,175,000	4,350,000	2,350,000
Towantic Water Lift Station				400,000			
Towantic Community Development - Ladder Truck				900,000			
Towantic Energy - Build Wycoff Drive				4,500,000			
<b>Total Tax Revenues by Fiscal Year - High Value Projects</b>				<b>6,600,000</b>	<b>1,959,000</b>	<b>5,134,000</b>	<b>3,134,000</b>
<b>Total New Tax Revenues Generated by Oxford Economic Development - 2009-2010 Ongoing</b>							<b>5,287,558</b>
<b>Historical Comparison</b>							
<b>Installed Floorspace as of January, 2004</b>					<b>1,261,770</b>		
<b>Potential Floorspace - July 31, 2007</b>			<b>Percentage Increase over 2004</b>		<b>248%</b>	<b>3,123,675</b>	
<b>Building Floorspace - July 31 2007</b>			<b>Percentage Increase since 2004</b>		<b>34%</b>	<b>431,905</b>	

**Oxford Economic Development Scorecard**  
**Summary of New Industrial & Commercial Floorspace January 2004 - July 31, 2007**

Building Details						Revenue @.01937		
Description	Number	Square Foot Built	SF Approved	SF Planned	Basis for Estimate	Assessed Value	0.01937	Rev Per Sf Built
HI Stone Willenbrock (CO)	1	7,200				326,100	6,317	0.88
Kenneth Lynch Willenbrock (CO)	1	36,000				1,370,120	26,539	0.74
Elco Inc Riggs Street (CO)	1	10,000				303,880	5,886	0.59
A&B Wood Design Riggs Street (CO)	1	19,900				541,820	10,495	0.53
Collins Box	1	15,000			Est. (A&B)	408,407	7,911	0.53
Zackin Publishing (CO)	1	10,105				822,580	15,933	1.58
<b>Total Built &amp; Owner Occupied</b>	<b>6</b>	<b>98,205</b>				<b>3,772,907</b>	<b>73,081</b>	<b>0.74</b>
Hurley Building 8	1	14,000			Est. (Hurley)	481,765	9,332	0.67
Hurley Building 9	1	14,000			Est. (Hurley)	481,765	9,332	0.67
One Jacks Hill (CO)	1	36,000				1,661,990	32,193	0.89
3 Morse Road (CO)	1	30,000			Est.(1 Jacks Hill)	1,384,992	26,827	0.89
Tower Business Park 1	1	6,000				323,047	6,257	1.04
Tower Business Park 2	1	6,400				344,583	6,675	1.04
<b>Total Flex Space Built</b>	<b>6</b>	<b>106,400</b>				<b>4,678,142</b>	<b>90,616</b>	<b>0.85</b>
Tower Business Park 3	1		16,800		Est.(Tower 1)	904,531	17,521	1.04
Tower Business Park 4	1		16,000		Est.(Tower 1)	861,458	16,686	1.04
Tower Busienss Park 5	1		8,800		Est.(Tower 1)	473,802	9,178	1.04
Sultan Medical Center	1		32,000		Est(1 Jacks Hill)	1,477,324	28,616	0.89
Ziat 2	1		7,500		Est(1 Jacks Hill)	346,248	6,707	0.89
<b>Total Flex Space Approved</b>	<b>5</b>		<b>81,100</b>			<b>4,063,363</b>	<b>78,707</b>	<b>0.97</b>
CED - Fox Hollow Lot 2	1			30,000	Est(1 Jacks Hill)	1,384,992	26,827	0.89
Roller Bearing - Willenbrock Road	1			28,000	Est(1 Jacks Hill)	1,292,659	25,039	0.89
Woodbury Supply - Willenbrock Addition	1			10,000	Est(1 Jacks Hill)	461,664	8,942	0.89
XLA (Xenon) Fox Hollow Lot 7	1			30,000	Est(1 Jacks Hill)	1,384,992	26,827	0.89
<b>Total Planned Owner Occupied</b>	<b>4</b>			<b>98,000</b>		<b>4,524,306</b>	<b>87,636</b>	<b>0.89</b>
5 Morse Road	1			24,000		1,107,993	21,462	0.89
<b>Total Planned Flex Space</b>	<b>1</b>			<b>24,000</b>		<b>1,107,993</b>	<b>21,462</b>	<b>0.89</b>

Mahabar Building - Oxford Road	1	9,200			Est (71 Oxford Rd)	625,319	12,112	1.32
Oxford Oaks - Oxford Road	4		15,000		Est (71 Oxford Rd)	1,019,542	19,749	1.32
<b>Total Commercial</b>	<b>5</b>	<b>9,200</b>	<b>15,000</b>			<b>1,644,860</b>	<b>31,861</b>	<b>1.32</b>
<b>Totals</b>	<b>27</b>	<b>213,805</b>	<b>96,100</b>	<b>122,000</b>		<b>19,791,572</b>	<b>383,363</b>	
<b>Grand Total - Built/Approved/Planned</b>				<b>431,905</b>				
<b>Developing Projects</b>								
	<b>Number</b>						<b>Square Foot</b>	
Sippen Lot 4 Commerce Drive	1						48,000	
Kulinkowsky Donovan Lot 80	1						6,000	
Tools Plus Lot 10	1						30,000	
John Guedes(541-543 Oxford Rd) Comm.	1						10,000	
Village Retail (Commercial Dev - Oxford Rd)	4						98,000	
Pilot's Mall - Technology Park	1						40,000	
<b>Total Additional Projects</b>	<b>9</b>						<b>232,000</b>	
<b>Totals</b>	<b>36</b>	<b>213,805</b>	<b>96,100</b>	<b>122,000</b>			<b>232,000</b>	
<b>Grand Total</b>							<b>663,905</b>	